



COMMUNITY PROFILE

Middlesex County, Virginia

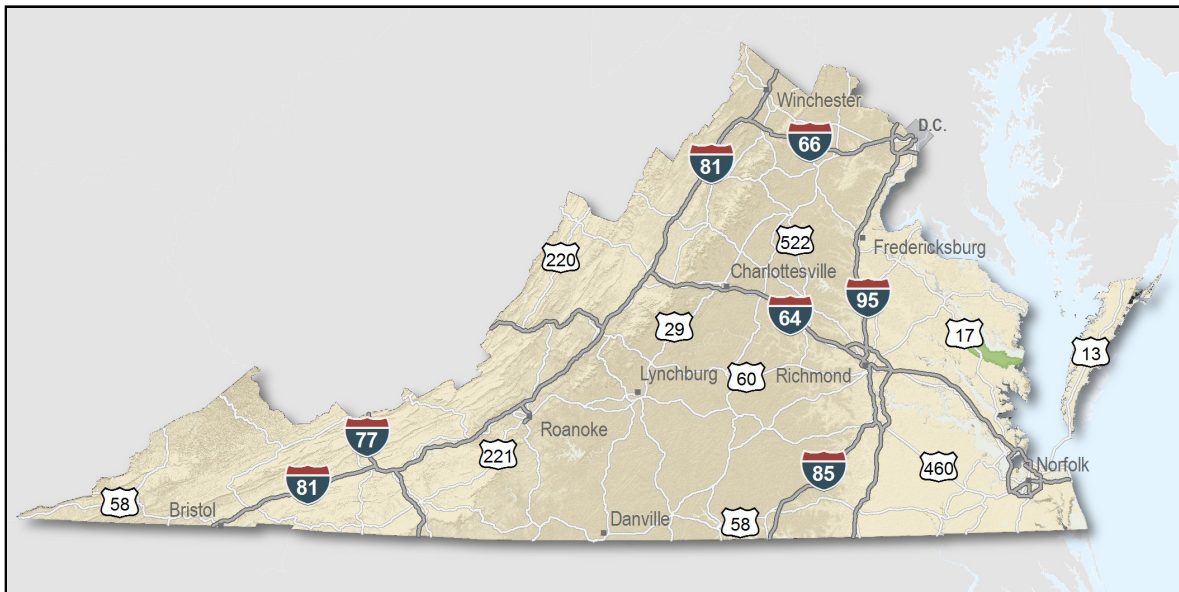


**VIRGINIA ECONOMIC
DEVELOPMENT PARTNERSHIP**
www.YesVirginia.org

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, 40 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 32 Fortune 1000 firms.
- Headquarters to over 70 firms with annual revenue over \$1 billion.
- More than 17,300 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 45 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.

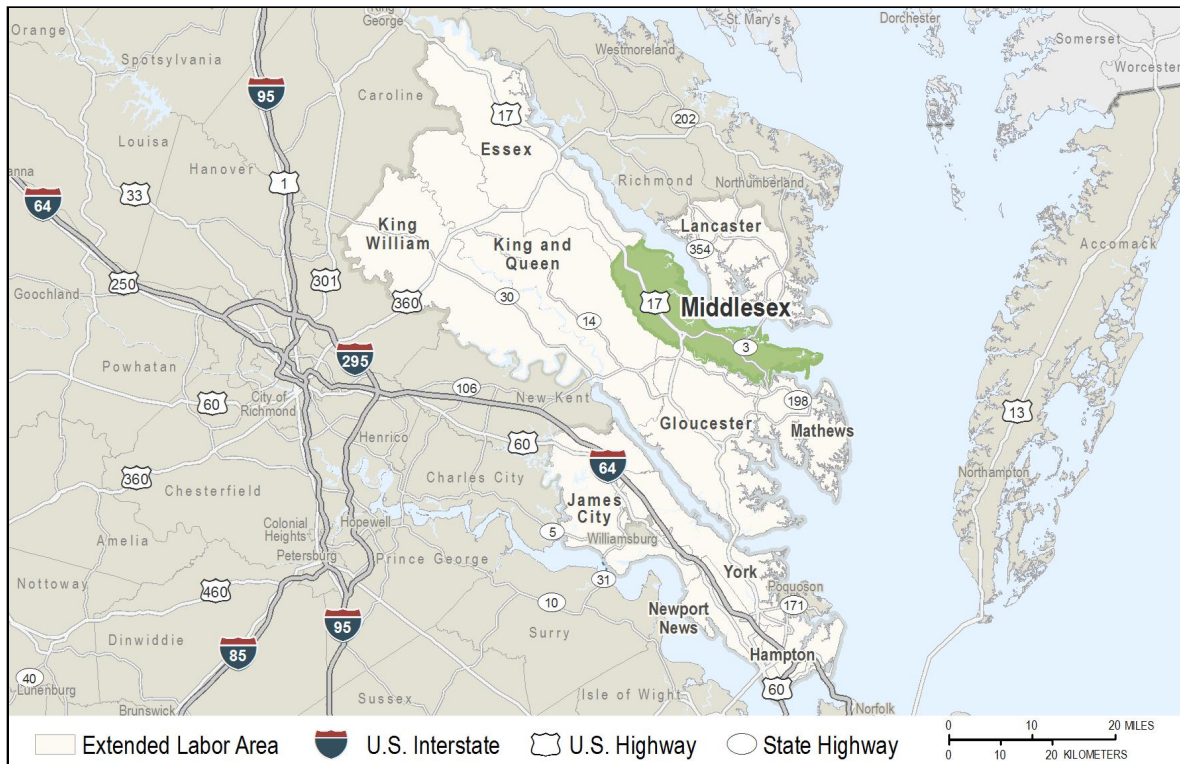


Location

Middlesex County is located in southeastern Virginia on the Middle Peninsula. The county is bounded on the north by the Rappahannock River, on the south by the Piankatank River, and on the east by the Chesapeake Bay. A unique rural community surrounded by 135 square miles of shoreline, Middlesex County offers industries a strategic location on the East Coast.

Middlesex County, located in Eastern Virginia, is a unique rural community surrounded by 135 square miles of shoreline offering industries a strategic location on the East Coast.

Middlesex County is located 60 miles east of Richmond, the state capital, and 125 miles southeast of Washington, D.C. The Port of Hampton Roads is 74 miles south.



Labor Market

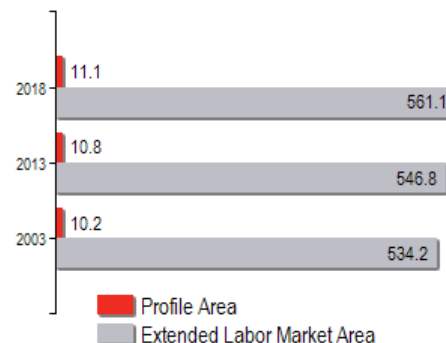
Population		
Gender Distribution (2012)		
	Male	Female
Middlesex County	49.5%	50.3%
Race/Ethnicity (2012)		
Classification	Profile Area	Extended Labor Area
White	8,589	331,252
Black	1,966	177,144
Two or More	172	17,367
American Indian or Alaska Native	45	2,887
Asian	45	14,514
Pacific Islander	30	8,644
Hispanic (may be of any race)	202	2,020
Median Age (2012)	51 years	

Civilian Labor Force (2013)	
Middlesex County	4,989
Extended Labor Market Area	268,374
Total	273,363

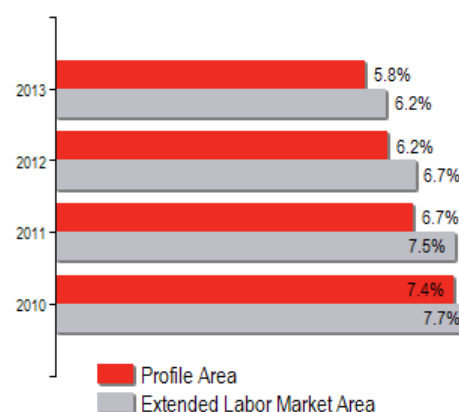
Labor Force Participation (2008-2012)	
Middlesex County	51.8%
Extended Labor Market Area	62.1%

Unemployment	
Unemployment Rate (April 2014)	
Middlesex County	4.9%
Extended Labor Market Area	5.4%
Statewide	4.7%
Unemployed (2013)	
Middlesex County	289
Extended Labor Market Area	16,549
Total	16,838
Underemployed (1st Quarter 2014)	
Middlesex County	545
Extended Labor Market Area	37,143
Total	37,688

Population in Thousands



Unemployment Rates



Labor Market

Commute Time (2008-2012)

Worked from home	371	8.1%
Under 15 minutes	1,568	37.0%
15-24 minutes	820	19.5%
25-34 minutes	803	19.1%
35-44 minutes	76	1.8%
45-59 minutes	189	4.5%
Over 60 minutes	748	17.8%
Mean Travel Time to Work (minutes)		27

More than 25,000 individuals in the labor draw area are underemployed.

Additional Labor Resources

High School Graduates Not Continuing (2012-2013)	13
Two-Year College Graduates (Spring 2013)	805
Two-Year College Enrollees (Fall 2013)	6,241
Other College and University Graduates (Spring 2013)	2,165
Total	9,224

Labor Market

Career Readiness Certificate (11/01/2012-01/31/2014)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Middlesex County	42
Extended Labor Market Area	695
Total	737

No union activity has been reported in the area in the last five years.

Educational Attainment

On-Time Graduation Rate (Class of 2013)	94.7%
Percentage of Middlesex County population age 25+ who are high school graduates (2008-2012)	88.1%
Percentage of Middlesex County population age 25+ who have earned a Bachelor's Degree or higher (2008-2012)	28.8%

Labor Market

Employment by Sector* (4th Qtr. 2013)		
Agriculture Forestry Fishing and Hunting	34	1.1%
Mining Quarrying and Oil and Gas Extraction	N.D.	N.D.
Utilities	N.D.	N.D.
Construction	199	6.2%
Manufacturing	222	7.0%
Wholesale Trade	114	3.6%
Retail Trade	387	12.1%
Transportation and Warehousing	34	1.1%
Information	32	1.0%
Finance and Insurance	68	2.1%
Real Estate and Rental and Leasing	23	0.7%
Professional Scientific and Technical Services	79	2.5%
Management of Companies and Enterprises	N.D.	N.D.
Administrative and Support and Waste Management	85	2.7%
Educational Services	N.D.	N.D.
Health Care and Social Assistance	295	9.2%
Arts Entertainment and Recreation	106	3.3%
Accommodation and Food Services	249	7.8%
Other Services	94	2.9%
Total Government	1,010	31.6%
Federal Government	18	0.6%
State Government	79	2.5%
Local Government	913	28.6%
Unclassified	0	0
Total	3,194	100.0%

N.D. - Not Disclosed

*By Business Establishment

About 40 percent of Middlesex residents commute out of their county for employment opportunities.

Labor Market

Major Employers

Manufacturing

<i>Company</i>	<i>Product/Service</i>	<i>Estimated Employment</i>
Atlantic Metal Products, Inc.	Metal fabrication	20 - 49
Carlton & Edwards Inc.	Wood chips & sawdust	20 - 49
J&W Seafood of Virginia, Inc.	Seafood	20 - 49
Shores & Ruark Seafood	Fish/seafood	50 - 99

NonManufacturing

<i>Company</i>	<i>Product/Service</i>	<i>Estimated Employment</i>
Atlantic Express Inc.	Courier	20 - 49
Deagles Boatyard Inc.	Boat engine rebuilding	20 - 49
Middlesex Bottled Gas Inc.	Petroleum gas	20 - 49

The civilian labor force in the labor draw area exceeds 270,000.

Labor Market

Union Activity (1/2009 - 1/2014)

Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Estimated Earnings (May 2011)

<i>Occupation</i>	<i>Median Wage</i>	<i>Mean Wage</i>	<i>Median Salary</i>	<i>Mean Salary</i>
Industrial Truck and Tractor Operators	\$14.18	\$14.65	\$29,487.41	\$30,488.41
Heavy and Tractor-Trailer Truck Drivers	\$15.44	\$14.87	\$32,097.92	\$30,920.45
Welders, Cutters, Solderers, and Brazers	\$16.78	\$16.91	\$34,900.12	\$35,186.42
First-Line Supervisors of Production and Operating Workers	\$21.73	\$23.24	\$45,191.67	\$48,330.82
Maintenance and Repair Workers, General	\$12.69	\$13.67	\$26,389.57	\$28,429.83
Industrial Machinery Mechanics	\$25.56	\$25.68	\$53,173.60	\$53,398.72
Bus and Truck Mechanics and Diesel Engine Specialists	\$17.71	\$18.60	\$36,829.19	\$38,689.96
Office Clerks, General	\$11.15	\$11.67	\$23,193.82	\$24,268.59
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$13.64	\$14.43	\$28,375.03	\$30,007.47
Receptionists and Information Clerks	\$11.73	\$12.23	\$24,406.48	\$25,437.66
Customer Service Representatives	\$12.28	\$13.12	\$25,538.04	\$27,296.21
Bookkeeping, Accounting, and Auditing Clerks	\$13.90	\$14.53	\$28,924.59	\$30,218.37
First-Line Supervisors of Office and Administrative Support Workers	\$20.98	\$23.72	\$43,634.79	\$49,333.12
Environmental Scientists and Specialists, Including Health	\$20.38	\$21.19	\$42,393.91	\$44,083.63
Computer Support Specialists	\$19.49	\$20.60	\$40,550.21	\$42,860.91
Network and Computer Systems Administrators*	\$27.75	\$28.60	\$57,721.93	\$59,480.53
Software Developers, Applications	\$54.32	\$66.91	\$112,975.10	\$139,166.80
Computer Systems Analysts	\$32.75	\$34.40	\$68,121.60	\$71,559.79
Accountants and Auditors	\$25.69	\$27.17	\$53,426.30	\$56,498.82
Management Analysts	\$26.39	\$40.72	\$54,877.60	\$84,696.65

Per Capita Personal Income (2012)

\$43,771

Median Family Income (2008-2012)

\$70,819

Education

Public School Enrollment (Fall 2013)

<i>Level</i>	<i>Number</i>	<i>Enrollment</i>
Elementary	1	595
Middle	1	292
High School	1	332

Student Teacher Ratio (FY2013)

Elementary	11:1
Secondary	10:1

Per Pupil Expenditure (FY 2013)

\$10,672.00

On-Time Graduation Rate (Class of 2013)

94.7%

High School Graduates Continuing Education (2012-2013)

86.5%

Advanced Programs (2012-2013)

Governor's Schools

Chesapeake Bay Governor's School for Marine & Environmental Science

Nearby major educational institutions include Virginia Commonwealth University, Christopher Newport University, the College of William and Mary, Old Dominion University, and Hampton University.

Education

Workforce Development Facilities

<i>Facility</i>	<i>Type</i>
Eastern Shore Workforce Center	VEC Workforce Center
Fredericksburg Workforce Center	Comprehensive Center
Job Assistance Center	Comprehensive Center
Reemploy Virginia - Fredericksburg	Reemployment Center
Reemploy Virginia - Warsaw	Reemployment Center
Warsaw Workforce Center	VEC Workforce Center

The community has one elementary, one middle and one high school.

Higher Education Facilities — Fall 2013

<i>Facility</i>	<i>Enrollment</i>
College of William and Mary	8,376
Thomas Nelson Community College - Historic Triangle Campus	2,143
Rappahannock Community College - Warsaw Campus	2,134
Rappahannock Community College - Glens Campus	1,964

Transportation

Interstates	
Name	Distance
I-64	15.2 miles (24.4 km.)
I-295	31.3 miles (50.3 km.)
I-664	33.1 miles (53.2 km.)
I-95	38.2 miles (61.5 km.)
I-564	39.2 miles (63.1 km.)
I-195	40.3 miles (64.8 km.)
I-264	46.1 miles (74.2 km.)
I-464	46.7 miles (75.2 km.)

Note: Measured from border of locality/region.

Highways 17 and 33 connect the county to interstates 64 and 95 and major markets in North- and Southeast.

Highways				
Highway 17	Highway 227	Highway 3	Highway 33	

Note: 4-Lane US Highways located within locality/region.

Commercial Air Service		
<i>Newport News-Williamsburg International Airport, Newport News -- 43.4 miles (69.8 km.)</i>		
Delta Air Lines	Delta Connection	Frontier Airlines
US Airways	Allegiant Air	PEOPLExpress Airlines

<i>Richmond International Airport, Sandston -- 48.7 miles (78.4 km.)</i>		
Air Canada	AirTran Airways	American Airlines
Delta Air Lines	United Airlines	US Airways
JetBlue Airways		

<i>Norfolk International Airport, Norfolk -- 68.1 miles (109.6 km.)</i>		
American Airlines	American Eagle	Delta Air Lines
Southwest Airlines	United Express	US Airways
US Airways Express		

Note: Within a 75-mile drive of the center of the locality.

Transportation

General Aviation Service

<i>Name</i>	<i>Runway Length</i>
Hummel Field Airport, Saluda	2,270 ft (692 m)

Several major airports with national and international connections are available within reasonable drive times.

Freight Rail Service

Norfolk Southern Railway Company

Seaports

<i>Name</i>	<i>Distance</i>
Port of Virginia (Newport News Marine Terminals)	61.0 miles (98.2 km)
Port of Richmond	64.0 miles (103.0 km)
Port of Virginia (APM Terminals Virginia)	67.0 miles (107.8 km)
Port of Virginia (Norfolk International Terminals)	73.0 miles (117.5 km)
Port of Virginia (Portsmouth Marine Terminal)	74.0 miles (119.1 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

<i>Name</i>	<i>Distance</i>
Newport News	43.4 miles (69.8 km)
Richmond-Petersburg	48.7 miles (78.4 km)
Norfolk	68.1 miles (109.6 km)
Port of Washington - Dulles	139.8 miles (225.0 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.

Utilities



Utilities	
Electric	Dominion Virginia Power
Natural Gas	Not Available
Telecommunications	Verizon South
Water	Town of Urbanna
Water	AquaVirginia
Waste Water Treatment	Town of Urbanna
Solid Waste Disposal	Virginia Peninsula Public Service Authority

Dominion Virginia Power supplies electricity to Middlesex County residents and businesses.

Financial Institutions

Financial Institutions — 4th Qtr 2013 Assets	
<i>Bank</i>	<i>Assets (millions)</i>
Branch Banking and Trust Company	\$179,126.3
EVB	\$1,027.0
Citizens & Farmers Bank	\$966.8

Middlesex residents are served by three banking institutions.

Government and Taxes

Government

Middlesex County has a County Administrator and a five-member Board of Supervisors.

The county has a comprehensive plan and zoning and subdivision ordinances.

Saluda is the county seat. Urbanna is the only incorporated town within the county.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (Middlesex) [pdf](#)

Non-Manufacturer's Tax Profile (Middlesex) [pdf](#)

Several events and festivals occur in the region throughout the year, the most notable being the Urbanna Oyster Festival held each year in the Fall.

Community Facilities

Medical care is provided to county residents at three area hospitals. Riverside Tappahannock Hospital is a 100-bed facility that offers nuclear medicine, physical therapy, diagnostic services, respiratory therapy, family medicine, 24-hour emergency care, cardiology and orthopedic surgery. Riverside Middle Peninsula Hospital, a 71-bed facility in Gloucester County, provides general medical and surgical care, intensive and cardiac care, physical therapy, various diagnostic services, and 24-hour emergency care. Rappahannock General Hospital in Kilmarnock is a 77-bed facility offering surgery, internal medicine, obstetrics, pediatrics, and diagnostic services.

Middlesex County has two nursing home facilities. Riverside Convalescent Center in Saluda accommodates 60 long-term care patients. Mizpah Health Care Center in Locust Hill provides services to 64 intermediate care patients.

There are two physicians and five dentists who maintain practices in the county.

Residents are served by the Middlesex County Public Library located in Urbanna and Deltaville. This library system has a collection of 13,323 volumes. The libraries at area colleges and universities are also open to the public. These facilities include the libraries at The College of William and Mary with 1,598,035 volumes; Rappahannock Community College with 35,788 volumes; and Christopher Newport College with 386,264.

For water enthusiasts, Middlesex County is an ideal recreation area. Bordered by the Rappahannock River, the Piankatank River, the Chesapeake Bay and various deep water creeks, water enthusiasts can choose from boating and sailing to water skiing, fishing and crabbing.

Community Facilities

(continued)

Approximately 25 churches representing the leading Protestant denominations and the Catholic faith are located in the county. Jewish synagogues can be found in the Newport News and Hampton areas.

Over 100 retail establishments provide for the immediate needs of county residents. Urbanna, Deltaville, and Saluda have thriving downtown areas that offer a broad mix of retail and service-related shopping opportunities. This retail mix includes grocery, clothing, hardware and specialty stores. Middlesex County's close proximity to Richmond, Williamsburg, and Newport News enables residents to benefit from the numerous shopping malls and centers located in these metropolitan areas.

Major medical centers are located within an hour of the County in Richmond, Norfolk and Newport News. The closest local hospitals are Rappahannock General, Riverside-Walter Reed, and Riverside-Tappahannock.

Lifestyle

Middlesex County, ideally situated on the Chesapeake Bay, provides residents and tourists numerous opportunities to enjoy fishing, swimming, boating, sailing, and water skiing. There are marinas and yacht harbors concentrated in Deltaville, Urbanna, and Grey's Point and located throughout other areas of the County. Motorboat races, regattas and sailing races are held throughout the summer. At many of the fishing villages along the rivers and the bay, skilled captains and boats for large and small fishing parties are available for hire. Camping facilities are located throughout the county.

The towns of Deltaville and Urbanna have community recreational centers that have tennis and swimming facilities.

Both the Urbanna Oyster Festival in November and the Heritage Festival in June attract many visitors to the county. The festivals include arts and crafts exhibitions, food and entertainment.

Middlesex County is easily accessible to the Richmond and Norfolk-Virginia Beach-Newport News metropolitan areas. This proximity enables residents to take advantage of the many museums, historical sites, entertainment opportunities and cultural and athletic events that these metropolitan areas have to offer.

[Virginia's River Country Profile](#)

The Middlesex County Industrial Development Authority lists a variety of commercial sectors as targets, including tourism, marine research activities, retirement communities, housing and real estate, marine construction, maintenance and repair, and hotel and motel accommodations.